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**From:** Eleftherios Georgiou <tedgeorgiou@yahoo.com>  
**To:** Kontogouris <leandros.kontogouris@alumni.insead.edu>  
**Sent:** 25 November 2000 03:24  
**Subject:** Re: Fw: Proposal

Leandre:

My home # is 1-201-886-2013.

--- Kontogouris  
<leandros.kontogouris@alumni.insead.edu> wrote:  
> Lefteri:  
>  
> Thank you. You make a good point.  
>  
> However, I feel that I have explained my position  
> several times and it seems  
> that we are just making circles. The company is NOT  
> a priority for me as I  
> am not sure I want to go public soon, in a bad  
> market, before I am  
> operating. The dilution will kill me.  
>  
> Instead, I am willing to have him on board in  
> exchange of all the other  
> legal things. This I have told him several times  
> when I told him that we  
> must find a way for him to be compensated even if we  
> choose not to proceed  
> with the company (a trading company is only good for  
> exiting and for raising  
> financing --- the latter I can do without the  
> company and the former is not  
> my priority)  
>  
> Do you have a number where I can call you?  
>  
> Leandros  
>  
> \_  
> ----- Original Message -----  
> From: "Eleftherios Georgiou" <tedgeorgiou@yahoo.com>  
> To: "Kontogouris"  
> <leandros.kontogouris@alumni.insead.edu>  
> Sent: Å±ooÝ±a, 20 Íiaiâñbiô 2000 2:27 ii  
> Subject: Re: Fw: Proposal  
>  
>  
> > Dear Leandre:  
>>

>> I am not 100% familiar as to the extent of your  
>> conversations with Peter. I can only read what is  
> in  
>> the emails.  
>>  
>> I do trust Peter and believe this project can  
> work.  
>> However, you both need to sit down and express  
> your  
>> concerns openly and fully. That is what I  
> recommend  
>> for you to do.  
>>  
>> I think that just as you have things at stake, so  
> does  
>> Peter and his office. You both need to negotiate  
> until  
>> a common ground is met. Perhaps at some stage of  
> prior  
>> negotiations you or Peter or both misunderstood  
> each  
>> other. Try and clear your position and then let  
> him  
>> clear his.  
>>  
>> If afterwards you are left unhappy, you proceed  
> from  
>> there.  
>>  
>> It is key to have patience and express your  
> concerns  
>> fully.  
>>  
>> I hope this helps you.  
>>  
>> Letteris  
>>  
>> --- Kontogouris  
>>  
>>  
>> Do You Yahoo!?  
>> Yahoo! Calendar - Get organized for the holidays!  
>> <http://calendar.yahoo.com/>  
>>  
>

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<http://shopping.yahoo.com/>